

Questions to ask your estate agent



Make sure you speak to a few estate agents before deciding who should sell your house. Use these questions to help you determine who is the best agent for the job.

- How many similar properties have you sold and what prices did they sell for?
- How long did they take to sell?
- How many buyers have you got looking in my price range?
- Where will you advertise my property?
- Which redress scheme do you belong to?
- What estate agency qualifications have you/your staff got?
- What charges do you make apart from your agency fees?
- Can I see a copy of your terms and conditions?
- How do you check that buyers can afford my property?
- Will you accompany buyers on all the viewings?

- Do you do weekend and evening viewings?
- How will you follow up with prospective buyers after they've viewed the property?
- Are floor plans and pictures included in my property details?

Extra notes and comments:

Your home may be repossessed if you do not keep up repayments on your mortgage. Which? Limited is an Introducer Appointed Representative of Which? Financial Services Limited, which is authorised and regulated by the Financial Conduct Authority (FRN 527029). Which? Mortgage Advisers and Which? Money Compare are trading names of Which? Financial Services Limited.